PRESS RELEASE

November 4, 2004

KOITO MANUFACTURING CO., LTD

New business operation in Europe

KOITO MANUFACTURING CO., LTD. (Head Office: Minato-ku, Tokyo; President &

CEO: Takashi Ohtake) will soon establish a company in Belgium in Europe. The new

company Koito Europe N.V. (KENV) controls and manages KOITO's European

operations including the promotion of local research and development and further

propelling of marketing and management strategy, thus strengthening KOITO's bases

of much better services for its customers in Europe.

KOITO's European operations have been conducted through Koito Europe Limited

(KEL) in U.K. and Koito Czech s.r.o. (KCZ) in the Czech Republic, both being a 100 %

subsidiary of KOITO. KOITO firmly believe that the formation of KENV will enable

providing of goods and services on "Customer Supremacy" basis with the well-organized

local development system and vendor-oriented development proposals through the close

liaison of sales and engineering functions.

This new structure will accelerate our quick and precise responses to customer needs in

Europe, while the new company will play the central role in materializing enhanced

operational efficiency, further competitiveness and profitability, and expected sales

increase and business enlargement in the middle- and long-term scopes.

KENV is planned to be found in Leuven (Wijgmaal), Belgium in early November 2004.

The location provides ideal access to customers, KEL, and KCZ. Beginning in January

2005, KENV will control the flow of goods from KEL and KCZ plants to the customers.

KEL and KCZ will focus their operations on production of goods.

1. Company name:

Koito Europe N.V. abbr.: KENV

2. Place

Leuven (Wijgmaal) Belgium,

22 km North-west of Brussels

3. Establishment:

November 2004 (planned)

(1/2)

4. Object : (1) Sale of lighting equipment for motor- cars

(2) information services on European regulations and the technical trends for regarding lighting equipment

for motor- cars.

5. Employees : Sales/Technical/Administration departments:

total appx.40 planned for January 2005

6. Capital : 2 Million Euro

7. Share holder : KOITO MANUFACTURING CO.,LTD.: 90%

Koito Enterprise Corporation : 10%

8. Director : Yutaka Furuyama (current Managing Director of KEL)

《Reference data》

Koito Europe Limited (KEL)

Place : United Kingdom

Capital participation : May 1996 (Joint venture)

Acquisition : March 1999 (100% subsidiary)

Capital : 15 Million £

Sales : $53 \text{ Million } \pounds (FY 2003)$

Main customers : Toyota, Nissan, Honda, Land Rover, Volvo

Koito Czech s.r.o (KCZ)

Place : Czech Republic
Established : March 2001

Capital : 1.7 billion CZK

Sales : 209 Million CZK(FY 2003)

Main customers : Renault, Land Rover, and Porsche