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PRESS RELEASE

KOITO MANUFACTURING CO., LTD.

Representative Director: Hiroshi Mihara, President

(Stock Code: 7276 First Section, TSE)

Inquiries: Atsushi Inoue, Managing Corporate Officer

General Affairs Dept.

(Tel: +81-3-3443-7111)

Announcement Regarding the Differences between the Forecast and the Actual Business Results for the First Half for Fiscal 2021, and the Revision of the Business Results Forecast for the Full-Year of fiscal 2021

KOITO MANUFACTURING CO., LTD. (“KOITO”) announces the differences between the actual business results for the first half of fiscal 2021, the year ending March 31, 2021 (consolidated and non-consolidated) and the forecast announced in the “Announcement Regarding the Revision of the Business Results Forecast for the First Half and the Full-Year for Fiscal 2021” released on September 29, 2020.

Furthermore, KOITO also announces that, based on the latest operational trend, it has revised its consolidated and non-consolidated business results forecast for the full-year for fiscal 2021, as shown below:

1. The Differences between the Forecast and the Actual Business Results

for the First Half of the Year Ending March 31, 2021

(April 1, 2020 to September 30, 2020)

1) Consolidated Results

(¥ millions)

| | Net sales | Operating income | Recurring profit | Profit attributable to owners of parent | Net income per share (¥) |
|--|-----------|------------------|------------------|---|--------------------------|
| Previously-announced forecast (A) | 284,000 | 4,000 | 7,000 | 3,500 | 21.78 |
| Actual results (B) | 290,695 | 7,784 | 10,564 | 6,420 | 39.95 |
| Difference (B-A) | 6,695 | 3,784 | 3,564 | 2,920 | |
| Change (%) | 2.4 | 94.6 | 50.9 | 83.5 | |
| (Reference) Actual results for previous year (fiscal 2020) | 399,061 | 41,725 | 42,763 | 29,114 | 181.14 |

2) Non-Consolidated Results

(¥ millions)

| | Net sales | Operating income | Recurring profit | Net income | Net income per share (¥) |
|--|-----------|------------------|------------------|------------|--------------------------|
| Previously-announced forecast (A) | 131,000 | 3,000 | 16,000 | 22,500 | 139.98 |
| Actual results (B) | 131,953 | 4,503 | 17,292 | 24,863 | 154.69 |
| Difference (B-A) | 953 | 1,503 | 1,292 | 2,363 | |
| Change (%) | 0.7 | 50.1 | 8.1 | 10.5 | |
| (Reference) Actual results for previous year (fiscal 2020) | 180,791 | 16,301 | 29,284 | 23,454 | 145.92 |

2. Revision of the Full-Year Business Results Forecast for the Year Ending March 31, 2021
(April 1, 2020 to March 31, 2021)

1) Consolidated Results

(¥ millions)

| | Net sales | Operating income | Recurring profit | Profit attributable to owners of parent | Net income per share (¥) |
|--|-----------|------------------|------------------|---|--------------------------|
| Previously-announced forecast (A) | 637,000 | 24,000 | 28,000 | 16,000 | 99.54 |
| Revised forecast (B) | 655,000 | 37,000 | 40,000 | 25,000 | 155.53 |
| Difference (B-A) | 18,000 | 13,000 | 12,000 | 9,000 | |
| Change (%) | 2.8 | 54.2 | 42.9 | 56.3 | |
| (Ref.) Actual results for year ending March 31, 2020 | 800,928 | 82,411 | 85,264 | 58,022 | 360.99 |

2) Non-consolidated Results

(¥ millions)

| | Net sales | Operating income | Recurring profit | Net income | Net income per share (¥) |
|--|-----------|------------------|------------------|------------|--------------------------|
| Previously-announced forecast (A) | 277,000 | 6,000 | 23,000 | 27,000 | 167.98 |
| Revised forecast (B) | 291,000 | 12,000 | 28,000 | 32,000 | 199.08 |
| Difference (B-A) | 14,000 | 6,000 | 5,000 | 5,000 | |
| Change (%) | 5.1 | 100.0 | 21.7 | 18.5 | |
| (Ref.) Actual results for year ending March 31, 2020 | 356,505 | 25,574 | 46,713 | 41,644 | 259.09 |

3. Reason for the Differences and the Revision

Regarding the differences of KOITO's business performance and its previous forecast for the first half of fiscal 2021, net sales and each profit has exceeded the forecast amount due to global automobile production volume had exceeded the previous forecast.

Moreover, in the second half of the fiscal year, as domestic and overseas automobile sales and production volume is expected to exceed the previous forecast, KOITO has revised the full-year business result forecast.

(Note) The above projections are based on information available at the time of release of this news. Actual results could differ from projections due to a variety of factors.