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KOITO

1st Half for FY2026 Earnings Release Conference



October 28, 2026

KOITO MANUFACTURING CO., LTD.

Ⅰ. Financial Results for the 1st Half of FY2026 Year Ending March 31, 2027

Summary of the Results for the 1st Half of FY26

[Net sales]

- Increased both year-on-year and versus the forecast, supported by new orders in Japan, the Americas, and Asia, due to reflecting increased sales volumes of ordered vehicle models, and the weaker yen.

[Operating profit]

- Increased both year-on-year and versus the forecast, in line with net sales, supported by higher sales volumes and progress in rationalization efforts, such as productivity improvements and fixed cost reductions in each region.

I (1) 1st Half of FY26: Consolidated Net Sales
(Compared to the previous fiscal year)

(Billions of yen)

		FY25 1st Half Results (25/4～25/9)	FY26 1st Half Results (26/4～26/9)	YoY		Constant Forex		Remarks
				Change	Ratio	Change	Ratio	
KOITO MANUFACTURING		159.7	169.3	+9.5	106%	+9.5	106%	Domestic automobile production volume 101%
Japan	KOITO Group	85.9	92.5	+6.5	108%	+6.5	108%	
	KOITO ELECTRIC, etc.	18.5	21.8	+3.2	118%	+3.2	118%	Increase in seats for railrord cars, etc.
	Subtotal	104.5	114.3	+9.8	109%	+9.8	109%	
Overseas*	Americas	152.0	176.9	+24.8	116%	+5.6	104%	Production volume 100%
	China	33.3	24.2	△9.1	73%	△12.5	62%	Production volume 95%
	Asia	80.1	89.7	+9.6	112%	+5.2	106%	Production volume 108%
	Europe	16.9	15.7	△1.2	93%	△2.6	84%	Production volume 99%
	Subtotal	282.5	306.7	+24.2	109%	△4.3	98%	Overseas production volume 99%
Elimination, others		△100.0	△112.2	△12.2		△12.2		
Consolidated		446.8	478.1	+31.3	107%	+2.7	101%	Global production volume 99%

<Forex Rate>

	FY25 1st Half	FY26 1st Half
US$	¥146.1	¥160.0
Chinese Yuan	¥20.3	¥23.6

- **Japanese OEMs 72%**
- **Chinese OEMs 101%**

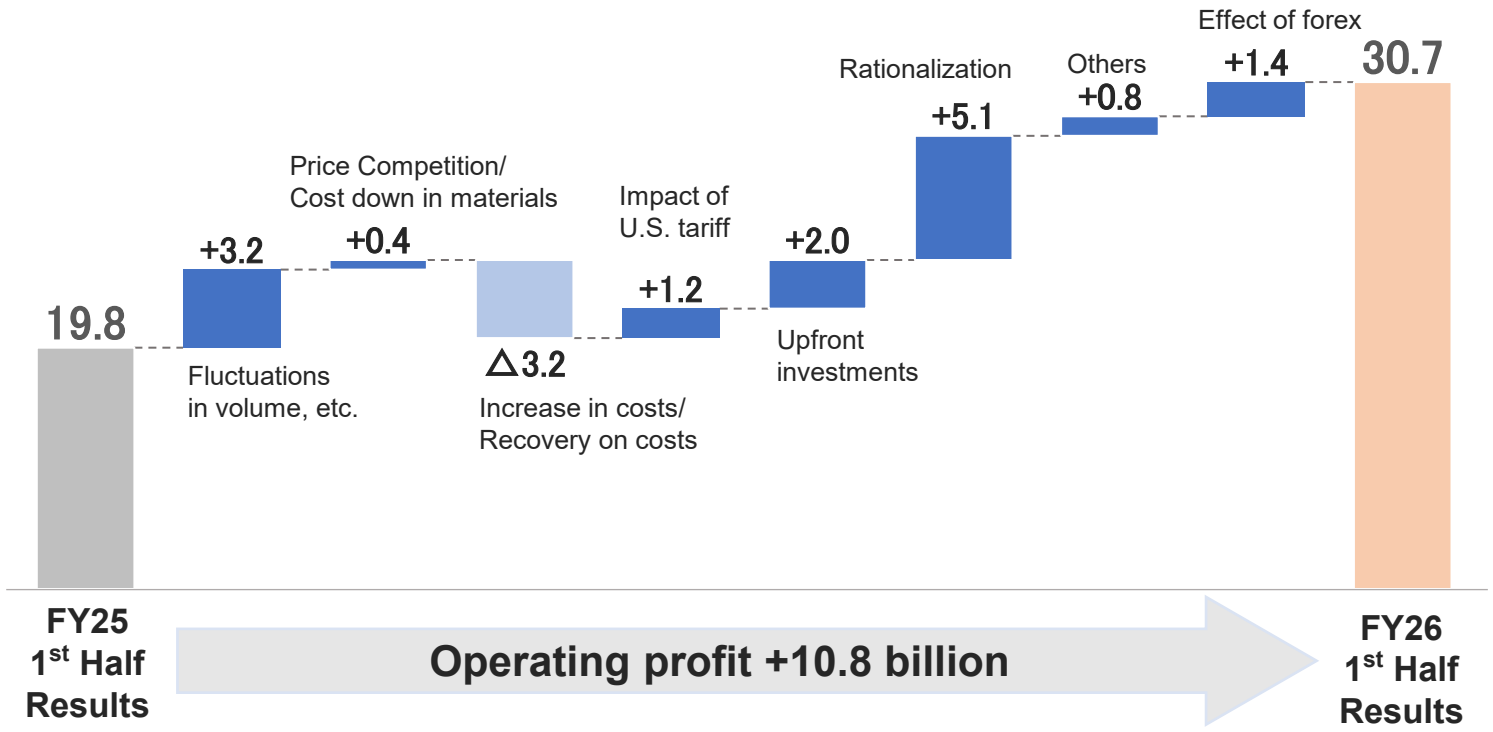
*Items of overseas
(Americas) NAL, Mexico and Brazil (China)Guangzhou, Hubei and Fuzhou (Asia) Thai, Indonesia, Ta Yih, IJL and Malaysia (Europe) KEL and KCZ

I (2) 1st Half of FY26: Consolidated Statements of Income
(Compared to the previous fiscal year)

	FY25 1st Half Results (25/4～25/9)	FY26 1st Half Results (26/4～26/9)	YoY Change	YoY Ratio
Net sales	**446.8**	**478.1**	**+31.3**	**107%**
(Constant Forex)		(449.6)	(+2.7)	(101%)
Cost of sales	397.7	419.4	+21.7	
Gross profit	49.1	58.7	+9.6	120%
Selling, general and administrative expenses	29.2	28.0	△1.2	
Operating profit	**19.8**	**30.7**	**+10.8**	**155%**
(Constant Forex)		(29.2)	(+9.4)	(148%)
(OP margin)	(4.4%)	(6.4%)		
Non-operating profit and loss	2.9	3.0	+0.1	
Ordinary profit	**22.7**	**33.7**	**+10.9**	**148%**
Extraordinary gains and losses	△2.6	0.2	+2.9	
Income before income taxes	20.0	34.0	+13.9	169%
Net income	**11.8**	**22.3**	**+10.5**	**189%**

Analysis of operating profit

(Billions of yen)



Analyses of Non-operating Profit and Loss, and Extraordinary Gains and Losses

Non-operating profit and loss +0.1 billion	Foreign forex gains and losses +0.4 billion, etc.
Extraordinary gains and losses +2.9 billion	FY25: Extraordinary loss related to production consolidation in China (Fuzhou) +2.8 billion FY26: Gain on sale of investment securities +2.6 billion, Extraordinary loss related to production consolidation in China (Hubei) △2.0 billion, etc.

Ⅰ (3) 1st Half of FY26: Statements of Income by Segments
(Compared to the previous fiscal year)

（Billions of yen）

		FY25 1st Half Results (25/4~25/9)		FY26 1st Half Results (26/4~26/9)		YoY		Constant Forex	
						Change	Ratio	Change	Ratio
KOITO MANUFACTURING	Net sales	159.7		169.3		+9.5	106%	+9.5	106%
	Opreating profit	1.3	(0.9%)	7.3	(4.3%)	+5.9	528%	+5.9	528%
Domestic subsidiaries	Net sales	104.5		114.3		+9.8	109%	+9.8	109%
	Opreating profit	2.0	(2.0%)	2.0	(1.8%)	+0.0	101%	+0.0	101%
Americas	Net sales	152.0		176.9		+24.8	116%	+5.6	104%
	Opreating profit	4.6	(3.1%)	6.9	(3.9%)	+2.2	149%	+1.5	133%
China	Net sales	33.3		24.2		△9.1	73%	△12.5	62%
	Opreating profit	0.8	(2.7%)	△0.4	—	△1.3	—	△1.3	—
Asia	Net sales	80.1		89.7		+9.6	112%	+5.2	106%
	Opreating profit	8.8	(11.0%)	11.4	(12.7%)	+2.5	129%	+1.7	120%
Europe	Net sales	16.9		15.7		△1.2	93%	△2.6	84%
	Opreating profit	△0.7	—	0.1	(1.0%)	+0.9	—	+0.9	—
Overseas	Net sales	282.5		306.7		+24.2	109%	△4.3	98%
	Opreating profit	13.6	(4.8%)	18.0	(5.9%)	+4.3	132%	+2.9	121%
Elimination, others	Net sales	△100.0		△112.2		△12.2	—	△12.2	—
	Opreating profit	2.7	—	3.2	—	+0.5	—	+0.5	—
Consolidated	Net sales	446.8		478.1		+31.3	107%	+2.7	101%
	Opreating profit	19.8	(4.4%)	30.7	(6.4%)	+10.8	155%	+9.4	148%

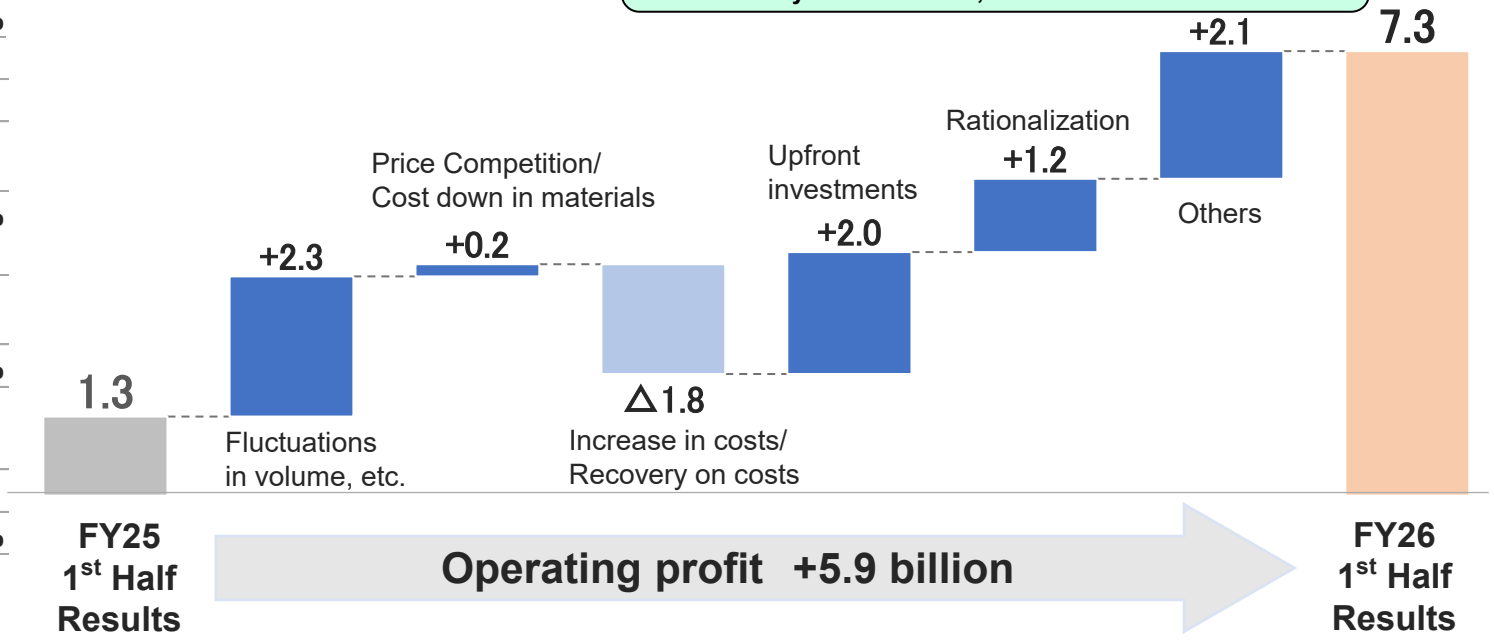
Ⅰ (4) 1st Half of FY26: Non-consolidated Statements of Income
(Compared to the previous fiscal year)

(Billions of yen)

	FY25 1st Half Results (25/4～25/9)	FY25 1st Half Results (26/4～26/9)	YoY Change	YoY Ratio
Net sales	**159.7**	**169.3**	**+9.5**	**106%**
Cost of sales	146.2	149.8	+3.6	
Gross profit	13.5	19.4	+5.9	144%
Selling, general and administrative expenses	12.1	12.1	+0.0	
Operating profit (OP margin)	**1.3** (0.9%)	**7.3** (4.3%)	**+5.9**	**528%**
Non-operating profit and loss	17.0	21.7	+4.6	
Ordinary profit	**18.4**	**29.0**	**+10.6**	**158%**
Extraordinary gains and losses	0.6	2.4	+1.7	
Income before income taxes	19.1	31.4	+12.3	165%
Net income	**16.6**	**25.6**	**+9.0**	**154%**

Analysis of operating profit

【Rationalization】+1.2
- Improvement in productivity +0.4
  - Increase of automation of parts manufacturing, etc.
- Reduction of administrative overhead costs, etc. +0.8
  - Improved development efficiency and electricity cost reduction, etc.



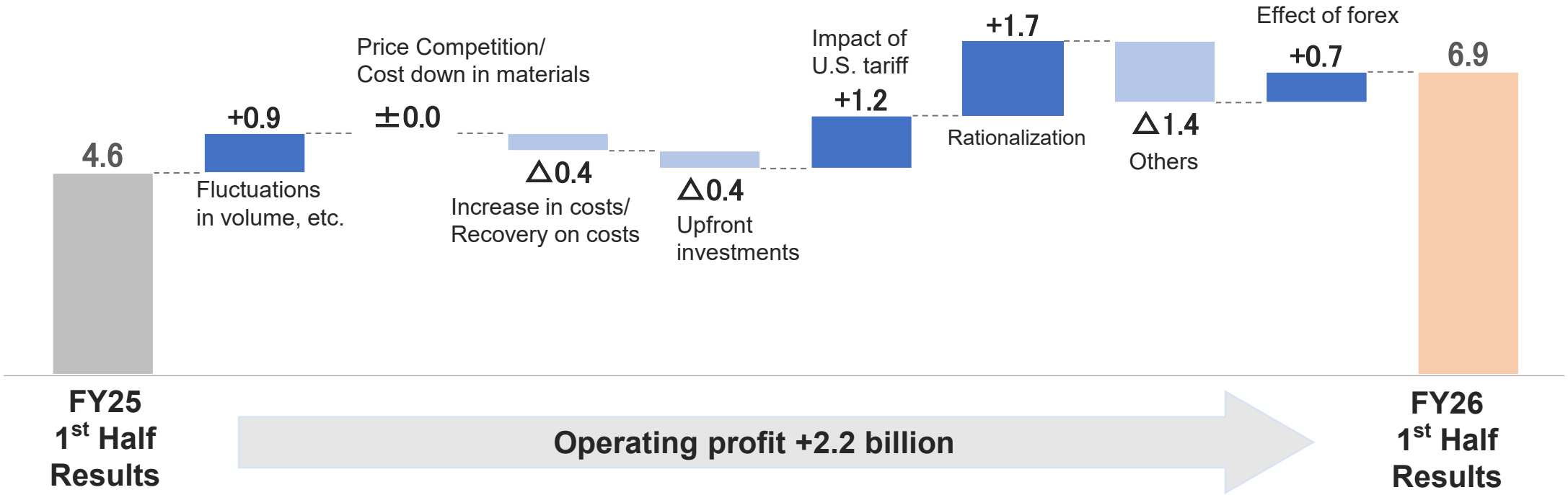
Analyses of Non-operating Profit and Loss, and Extraordinary Gains and Losses	
Non-operating Profit and Loss +4.6 billion	Increase in dividend income from affiliated companies +4.6 billion
Extraordinary Gains and Losses +1.7 billion	Gain on sale of investment securities +2.6 billion

Ⅰ (5) 1st Half of FY26: Statements of Income in Americas
(Compared to the previous fiscal year)

【Rationalization】+1.7
- Improving productivity in manufacturing operations +1.5
  - Automation of logistics and inspection processes to improve manufacturing efficiency
  - Reduction of equipment through consolidation of production lines, etc.
- Optimization of administrative and indirect personnel +0.2
  - In design, production engineering, management and other departments, etc.

Analysis of operating profit (Americas)

（Billions of yen）



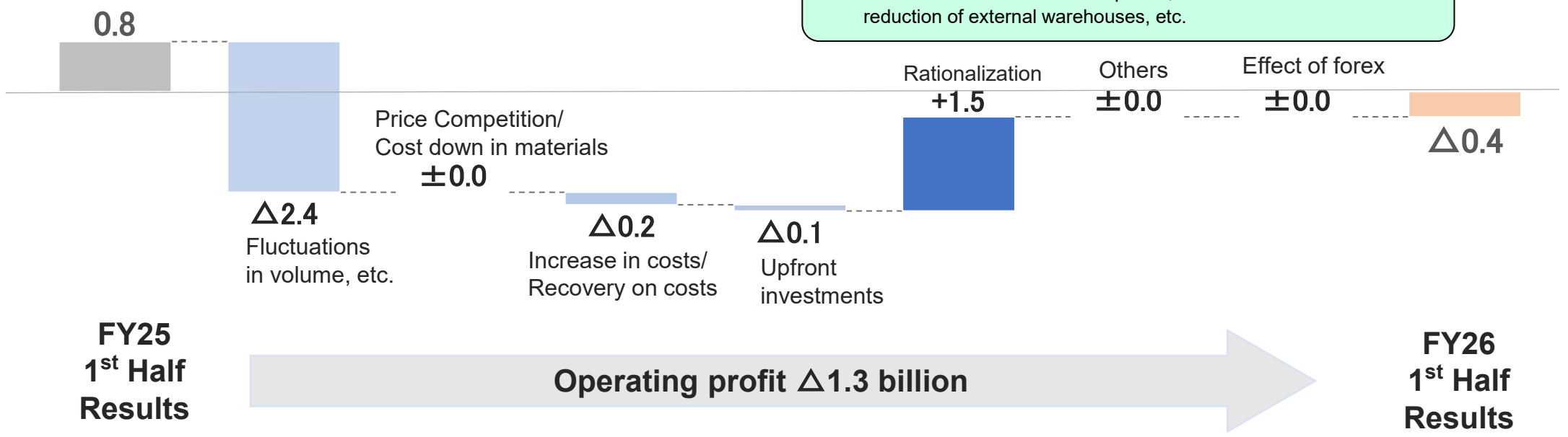
	FY25 1st Half Results (25/4～25/9)	FY26 1st Half Results (26/4～26/9)	YoY		Constant Forex	
			Change	Ratio	Change	Ratio
Net sales	152.0	176.9	+24.8	116%	+5.6	104%
Operating profit	4.6	6.9	+2.2	149%	+1.5	133%
(OP margin)	(3.1%)	(3.9%)				

Ⅰ (6) 1st Half of FY26: Statements of Income in China
(Compared to the previous fiscal year)

【Rationalization】+1.5
- ●Restructuring +1.0
  - ・Reduction in fixed costs associated with the liquidation of FUZHOU KOITO, and operational restructuring at Hubei Koito
- ●Cost reduction, etc. +0.5
  - ・Promotion of localized development, and reduction of external warehouses, etc.

（Billions of yen）

Analysis of operating profit (China)

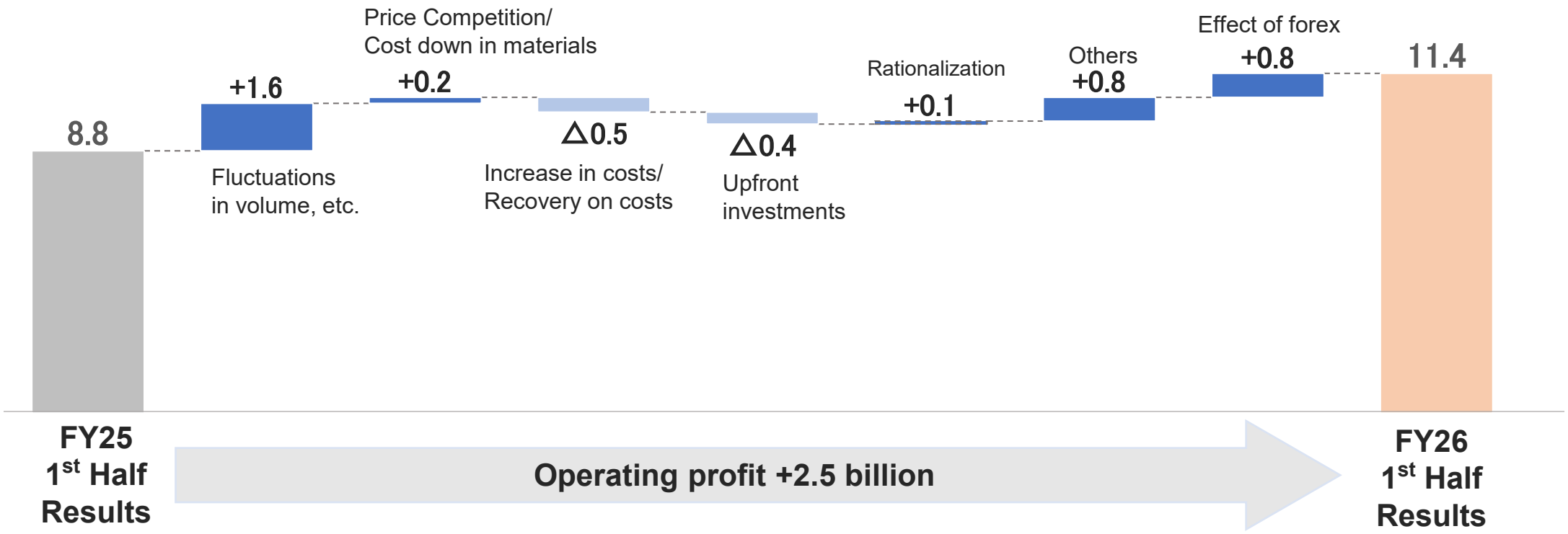


	FY25 1st Half Results (25/4～25/9)	FY26 1st Half Results (26/4～26/9)	YoY		Constant Forex	
			Change	Ratio	Change	Ratio
Net Sales	33.3	24.2	△9.1	73%	△12.5	62%
Operating profit	0.8	△ 0.4	△1.3	—	△1.3	—
(OP margin)	(2.7%)	—				

I (7) 1st Half of FY26: Statements of Income in Asia
(Compared to the previous fiscal year)

(Billions of yen)

Analysis of operating profit (Asia)



	FY25 1st Half Results (25/4～25/9)	FY26 1st Half Results (26/4～26/9)	YoY		Constant Forex	
			Change	Ratio	Change	Ratio
Net Sales	80.1	89.7	+9.6	112%	+5.2	106%
Operating profit	8.8	11.4	+2.5	129%	+1.7	120%
(OP margin)	(11.0%)	(12.7%)				

I (8) 1st Half of FY26: Statements of Income by Segments
(Compared to the forecasts)

（Billions of yen）

		FY26 1st Half Forecasts (26/4～26/9)		FY26 1st Half Results (26/4～26/9)		VS Forecast		Constant Forex	
						Change	Ratio	Change	Ratio
KOITO MANUFACTURING	Net sales	166.0		169.3		+3.3	102%	+3.3	102%
	Opreating profit	4.0	(2.4%)	7.3	(4.3%)	+3.3	183%	+3.3	183%
Domestic subsidiaries	Net sales	114.4		114.3		+0.0	100%	+0.0	100%
	Opreating profit	1.9	(1.7%)	2.0	(1.8%)	+0.1	109%	+0.1	109%
Americas	Net sales	159.2		176.9		+17.7	111%	+5.8	104%
	Opreating profit	6.9	(4.3%)	6.9	(3.9%)	+0.0	101%	△0.3	95%
China	Net sales	24.7		24.2		△0.4	98%	△2.1	91%
	Opreating profit	0.5	(2.0%)	△0.4	—	△0.9	—	△0.9	—
Asia	Net sales	84.0		89.7		+5.7	107%	+2.9	104%
	Opreating profit	9.6	(11.4%)	11.4	(12.7%)	+1.8	119%	+1.4	116%
Europe	Net sales	14.0		15.7		+1.7	113%	+0.7	106%
	Opreating profit	△0.2	—	0.1	(1.0%)	+0.4	—	+0.4	—
Overseas	Net sales	281.9		306.7		+24.8	109%	+7.5	103%
	Opreating profit	16.8	(6.0%)	18.0	(5.9%)	+1.2	107%	+0.5	103%
Elimination, others	Net sales	△107.3		△112.2		△4.9	—	△4.9	—
	Opreating profit	2.3	—	3.2	—	+0.9	—	+0.9	—
Consolidated	Net sales	455.0		478.1		+23.1	105%	+5.8	101%
	Opreating profit	25.0	(5.5%)	30.7	(6.4%)	+5.7	123%	+5.0	120%

[Analyses]
- Increase in volume +1.4
- Rationalization +0.2
- Decrease in upfront investments +0.4(Delays in OEM's development schedules, etc.)
- Others +1.3(Non-recurring factor, etc.)

[Analyses]
- Increase in volume, etc. +0.7
- Impact of U.S. tariff △0.6
- Market-related cost increase △0.4

[Analyses]
- Increase in volume, etc. △0.7
- Market-related cost increase △0.2

[Analyses]
- Increase in volume, etc. +1.2
- Market-related cost increase △0.6
- Others +0.8(Non-recurring factor, etc.)

Ⅱ. Full-Year Earnings Forecast for FY2026 Year Ending March 31, 2027

Summary of the Full-Year Earnings Forecast for FY26

[Net sales]

- As in the first half, net sales are expected to increase both year-on-year and versus the forecast, supported by new orders in each region and the weaker yen.

[Operating profit]

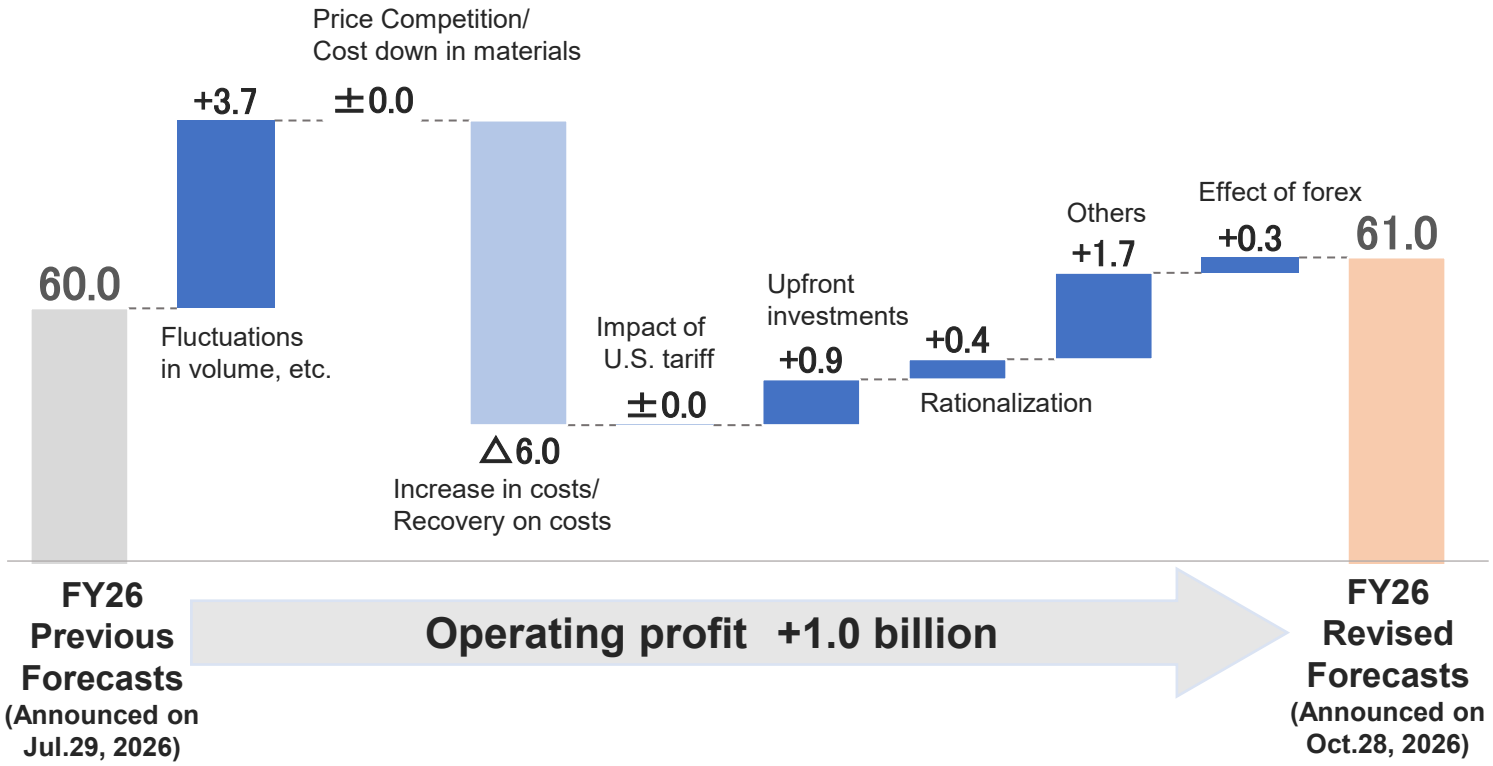
- Despite the impact of the situation in the Middle East and tight supply and surging prices of electronic components due to growing AI demand, particularly from the second half onward, operating profit is expected to increase both year-on-year and versus the forecast, supported by higher sales volumes and rationalization efforts.

Ⅱ (1) Full-year of FY26: Consolidated Statements of Income
(Compared to the forecasts)

(Billions of yen)

	Previous Forecasts (Announced on Jul.29, 2026) (26/4~27/3)	Revised Forecasts (Announced on Oct.28, 2026) (26/4~27/3)	YoY Change	YoY Ratio
Net sales	**933.0**	**955.0**	**+22.0**	**102%**
(Constant Forex)		**(941.3)**	**(+8.3)**	**(101%)**
Cost of sales	817.2	838.4	+21.2	
Gross profit	115.8	116.6	+0.8	101%
Selling, general and administrative expenses	55.8	55.6	△0.2	
Operating profit	**60.0**	**61.0**	**+1.0**	**102%**
(Constant Forex)		(60.7)	(+0.7)	(101%)
(OP margin)	(6.4%)	(6.4%)		
Non-operating profit and loss	5.5	6.5	+1.0	
Ordinary profit	**65.5**	**67.5**	**+2.0**	**103%**
Extraordinary gains and losses	△0.7	0.0	+0.7	
Income before income taxes	64.8	67.5	+2.7	104%
Net income	**39.5**	**43.0**	**+3.5**	**109%**

Analysis of operating profit



Analyses of Non-operating Profit and Loss, and Extraordinary Gains and Losses	
Non-operating Profit and Loss +1.0 billion	・Increase in dividend income, etc. +0.9 billion
Extraordinary Gains and Losses +0.7 billion	・Gain on sale of investment securities +2.6 billion, ・Extraordinary loss related to production consolidation in China (Hubei) △2.0 billion

Ⅱ (2) Full-year of FY26: Consolidated Statements of Income by Segments
(Compared to the forecasts)

（Billions of yen）

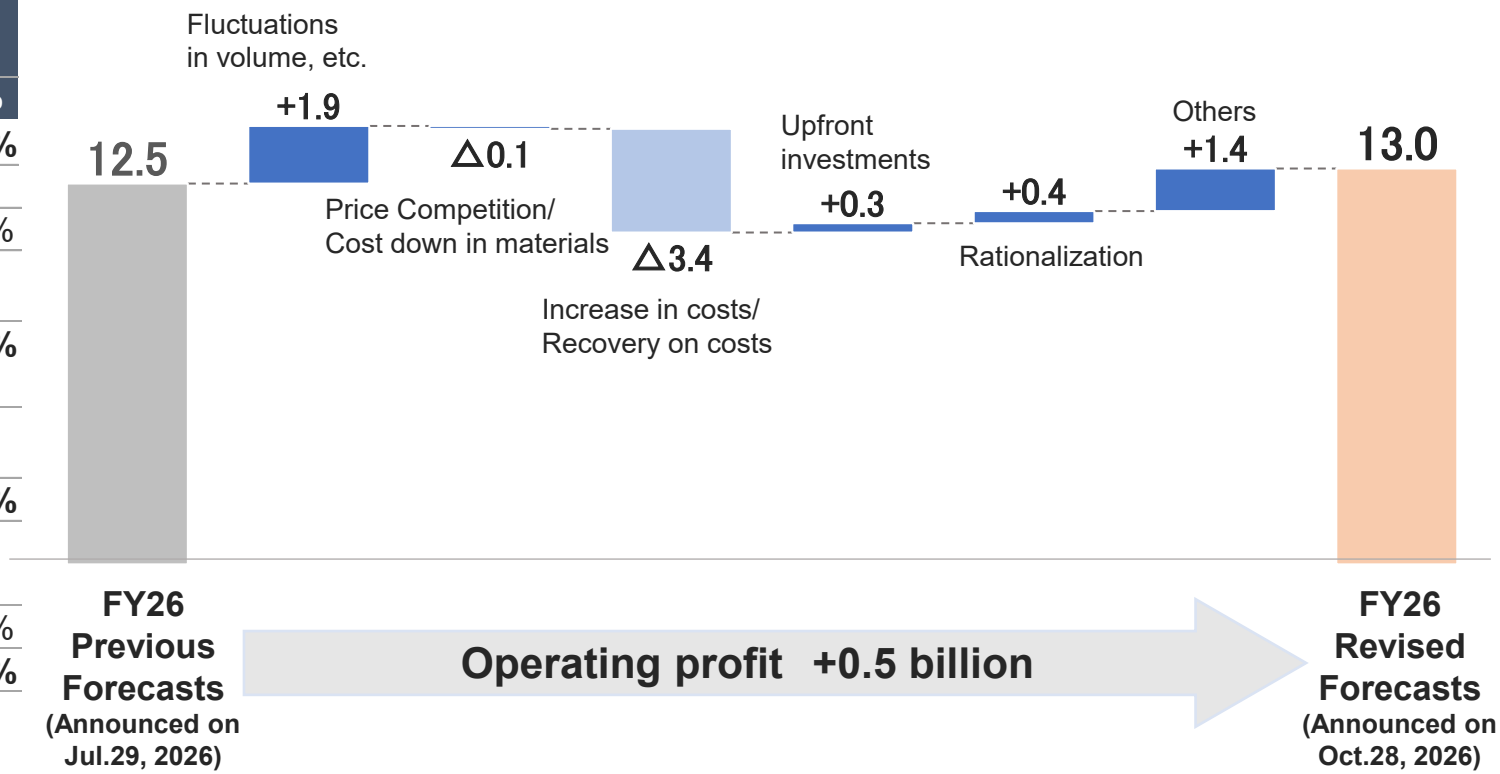
		Previous Forecasts (Announced on Jul.29, 2026) (26/4～27/3)		Revised Forecasts (Announced on Oct.28, 2026) (26/4～27/3)		YoY		Constant Forex	
						Change	Ratio	Change	Ratio
KOITO MANUFACTURING	Net sales	343.0		350.0		+7.0	102%	+7.0	102%
	Opreating profit	12.5	(3.6%)	13.0	(3.7%)	+0.5	104%	+0.5	104%
Domestic subsidiaries	Net sales	245.2		244.1		△1.1	100%	△1.1	100%
	Opreating profit	8.8	(3.6%)	8.4	(3.4%)	△0.4	95%	△0.4	95%
Americas	Net sales	313.5		333.9		+20.4	107%	+8.5	103%
	Opreating profit	13.4	(4.3%)	13.6	(4.1%)	+0.2	101%	△0.1	99%
China	Net sales	46.5		44.2		△2.3	95%	△3.9	91%
	Opreating profit	0.8	(1.7%)	△0.7	—	△1.5	—	△1.4	—
Asia	Net sales	175.6		176.4		+0.8	100%	+1.6	101%
	Opreating profit	19.4	(11.0%)	20.0	(11.3%)	+0.6	103%	+0.6	103%
Europe	Net sales	28.7		32.4		+3.7	113%	+2.7	109%
	Opreating profit	0.6	(2.1%)	1.3	(4.0%)	+0.8	217%	+0.8	219%
Overseas	Net sales	564.3		586.9		+22.6	104%	+8.9	102%
	Opreating profit	34.2	(6.1%)	34.2	(5.8%)	+0.0	100%	△0.2	99%
Elimination, others	Net sales	△219.5		△226.0		△6.5	—	△6.5	—
	Opreating profit	4.5	—	5.4	—	+0.9	—	+0.9	—
Consolidated	Net sales	933.0		955.0		+22.0	102%	+8.3	101%
	Opreating profit	60.0	(6.4%)	61.0	(6.4%)	+1.0	102%	+0.7	101%

Ⅱ (3) Full-year of FY26: Non-consolidated Statements of Income
(Compared to the forecasts)

(Billions of yen)

	Previous Forecasts (Announced on Jul.29, 2026) (26/4～27/3)	Revised Forecasts (Announced on Oct.28, 2026) (26/4～27/3)	YoY	
			Change	Ratio
Net sales	**343.0**	**350.0**	**+7.0**	**102%**
Cost of sales	305.6	312.0	+6.4	
Gross profit	37.4	38.0	+0.6	102%
Selling, general and administrative expenses	24.9	25.0	+0.1	
Operating profit	**12.5**	**13.0**	**+0.5**	**104%**
(Operating profit margin)	(3.6%)	(3.7%)		
Non-operating profit and loss	27.5	30.8	+3.3	
Ordinary profit	**40.0**	**43.8**	**+3.8**	**110%**
Extraordinary gains and losses	0.0	2.7	+2.7	
Income before income taxes	40.0	46.5	+6.5	116%
Net income	**31.5**	**37.0**	**+5.5**	**117%**

Analysis of operating profit



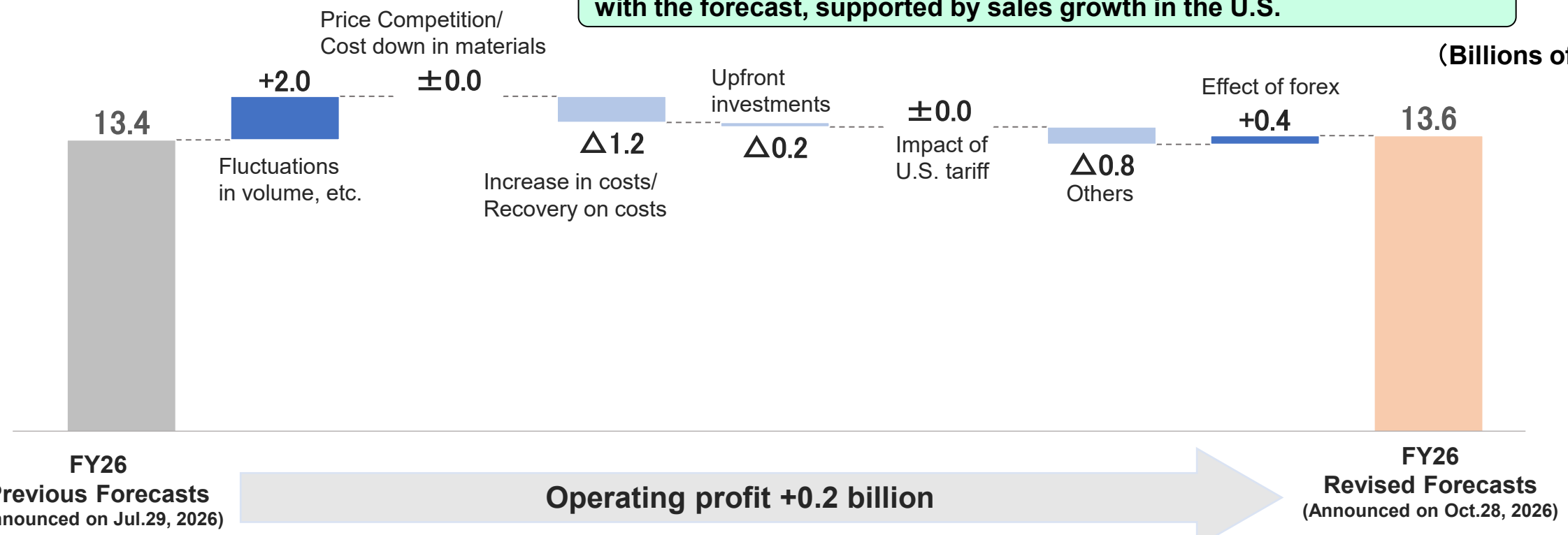
Analyses of Non-operating Profit and Loss, and Extraordinary Gains and Losses	
Non-operating Profit and Loss +3.3 billion	Dividend income from affiliated companies +2.6 billion
Extraordinary Gains and Losses +2.7 billion	Gain on sale of investment securities +2.6 billion

Ⅱ(4) Full-year of FY26: Statements of Income in Americas (Compared to the forecasts)

Despite market-related cost increases and temporary overtime expenses from higher production volume, operating profit was generally in line with the forecast, supported by sales growth in the U.S.

Analysis of operating profit (Americas)

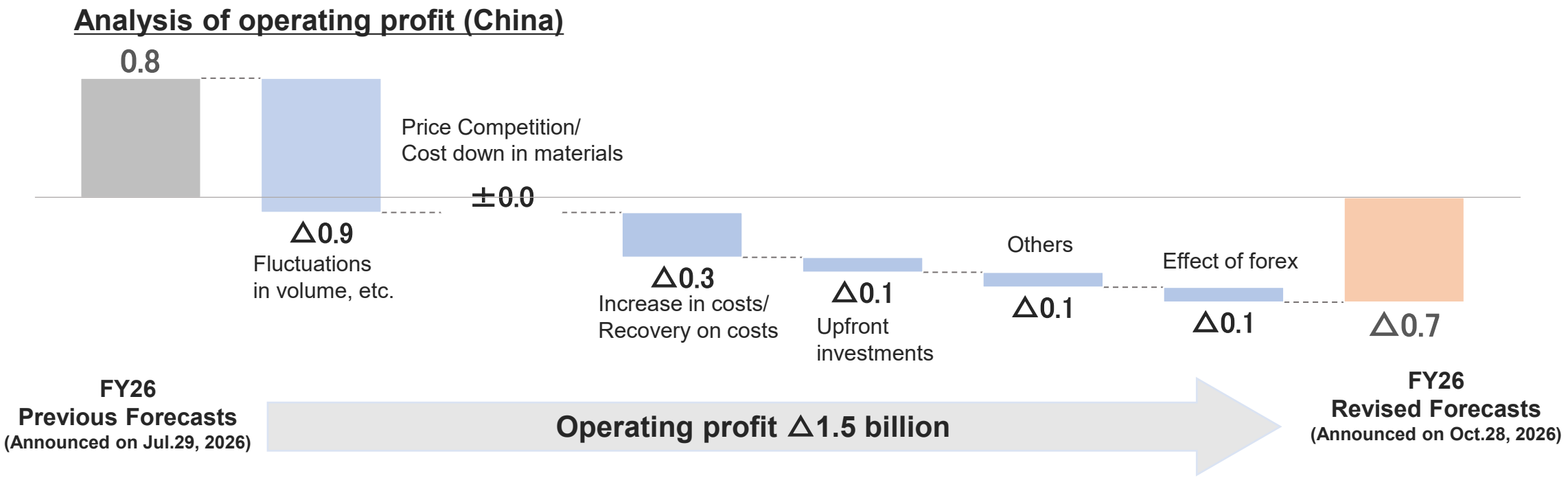
(Billions of yen)



	Previous Forecasts (Announced on Jul.29, 2026) (26/4～27/3)	Revised Forecasts (Announced on Oct.28, 2026) (26/4～27/3)	YoY		Constant Forex	
			Change	Ratio	Change	Ratio
Net sales	313.5	333.9	+20.4	107%	+8.5	103%
Operating profit	13.4	13.6	+0.2	101%	△0.2	98%
(OP margin)	(4.3%)	(4.1%)				

Ⅱ(5) Full-year of FY26: Statements of Income in China
(Compared to the forecasts)

（Billions of yen）

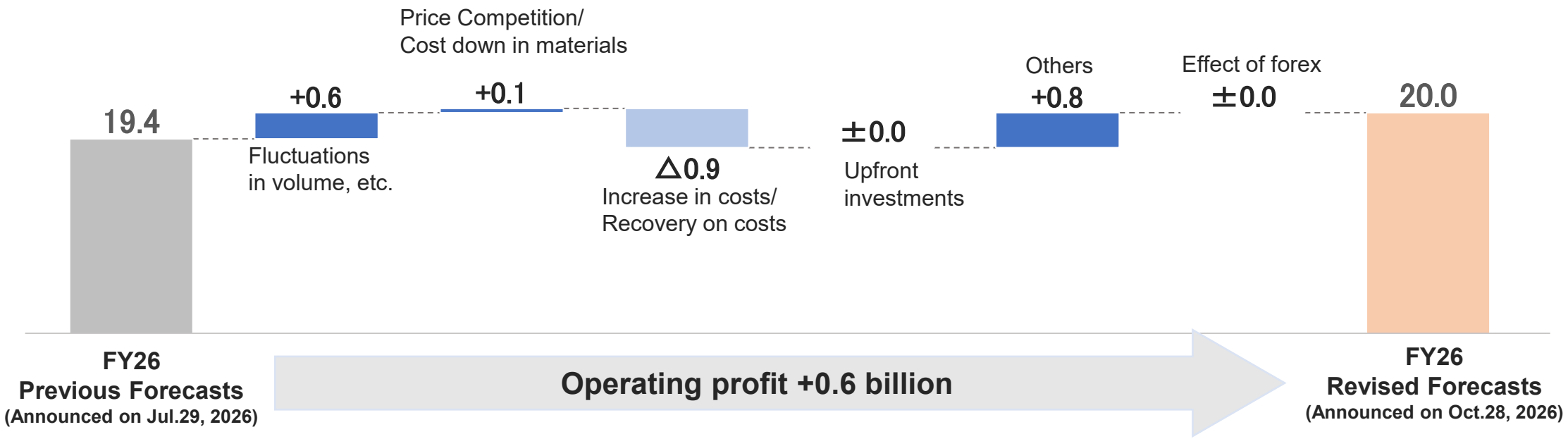


	FY26 Previous Forecasts (Announced on Jul.29, 2026) (26/4～27/3)	FY26 Revised Forecasts (Announced on Oct.28, 2026) (26/4～27/3)	YoY		Constant Forex	
			Change	Ratio	Change	Ratio
Net Sales	46.5	44.2	△2.3	95%	△3.9	91%
Operating profit	0.8	△ 0.7	△1.5	—	△1.4	—
(OP margin)	(1.7%)	—				

Ⅱ (6) Full-year of FY26: Statements of Income in Asia
(Compared to the forecasts)

Analysis of operating profit (Asia)

(Billions of yen)



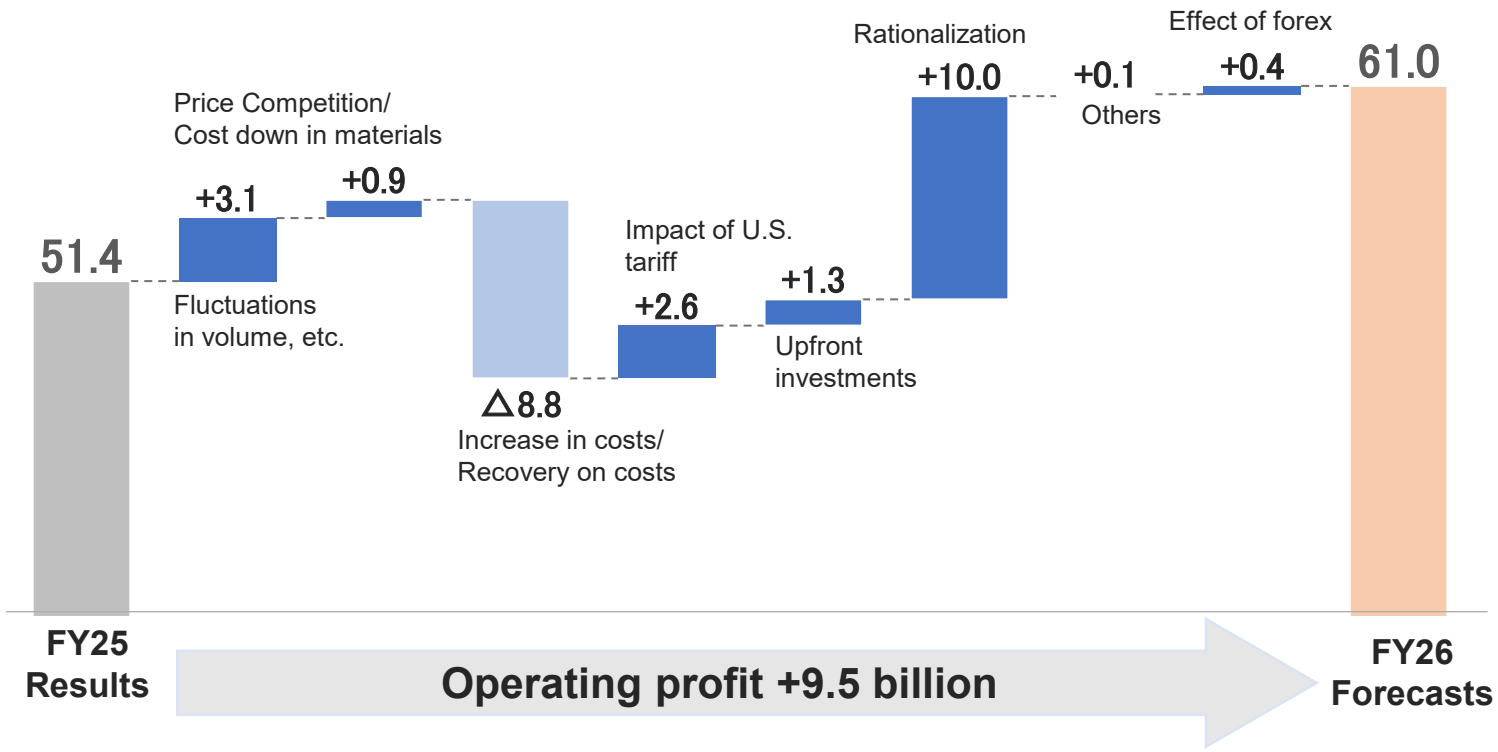
	FY26 Previous Forecasts (Announced on Jul.29, 2026) (26/4～27/3)	FY26 Revised Forecasts (Announced on Oct.28, 2026) (26/4～27/3)	YoY		Constant Forex	
			Change	Ratio	Change	Ratio
Net Sales	175.6	176.4	+0.8	100%	+1.6	101%
Operating profit	19.4	20.0	+0.6	103%	+0.6	103%
(OP margin)	(11.0%)	(11.3%)				

Ⅱ (7) Full-year of FY26: Consolidated Statements of Income
(Compared to the previous fiscal year)

	FY25 Results (25/4～26/3)	FY26 Forecasts (26/4～27/3)	YoY Change	YoY Ratio
Net sales	**947.6**	**955.0**	**+7.3**	**101%**
(Constant Forex)		(941.0)	(△6.5)	(99%)
Cost of sales	836.1	838.4	+2.2	
Gross profit	111.4	116.6	+5.1	105%
Selling, general and administrative expenses	60.0	55.6	△4.4	
Operating profit	**51.4**	**61.0**	**+9.5**	**119%**
(Constant Forex)		(60.5)	(+9.1)	(118%)
(Operating profit margin)	(5.4%)	(6.4%)		
Non-operating profit and loss	7.3	6.5	△0.8	
Ordinary profit	**58.7**	**67.5**	**+8.7**	**115%**
Extraordinary gains and losses	△22.5	0.0	+22.5	
Income before income taxes	36.2	67.5	+31.2	186%
Net income	**16.5**	**43.0**	**+26.4**	**260%**

Analysis of operating profit

(Billions of yen)



Analyses of Non-operating Profit and Loss, and Extraordinary Gains and Losses

Non-operating profit and loss △0.8 billion	Dividend income, etc. △1.0 billion
Extraordinary gains and losses +22.5 billion	FY25: Impact of impairment losses (March, 2026) +21.0 billion (LiDAR business +14.3 billion, China business +6.7billion) FY26: Gain on sale of investment securities +2.6 billion, Extraordinary loss related to production consolidation in China (Hubei) △2.0 billion, etc.

Ⅱ (8) Full-year of FY26: Statements of Income by Segments
(Compared to the previous fiscal year)

（Billions of yen）

		FY25 Results (25/4～26/3)		FY26 Forecasts (26/4～27/3)		YoY Change	YoY Ratio	Constant Forex Change	Constant Forex Ratio
KOITO MANUFACTURING	Net sales	336.4		350.0		+13.5	104%	+13.5	104%
	Opreating profit	8.2	(2.5%)	13.0	(3.7%)	+4.7	157%	+4.7	157%
Domestic subsidiaries	Net sales	231.1		244.1		+12.9	106%	+12.9	106%
	Opreating profit	8.8	(3.8%)	8.4	(3.4%)	△0.4	95%	△0.4	95%
Americas	Net sales	321.5		333.9		+12.3	104%	△1.1	100%
	Opreating profit	14.0	(4.4%)	13.6	(4.1%)	△0.4	97%	△1.0	93%
China	Net sales	62.6		44.2		△18.4	71%	△21.5	66%
	Opreating profit	0.7	(1.2%)	△0.7	—	△1.3	—	△1.3	—
Asia	Net sales	164.9		176.4		+11.4	107%	+14.7	109%
	Opreating profit	18.9	(11.5%)	20.0	(11.3%)	+1.0	106%	+1.0	106%
Europe	Net sales	35.4		32.4		△3.0	91%	△3.5	90%
	Opreating profit	0.7	(2.0%)	1.3	(4.0%)	+0.5	+179%	+0.6	191%
Overseas	Net sales	584.5		586.9		+2.3	100%	△11.5	98%
	Opreating profit	34.4	(5.9%)	34.2	(5.8%)	△0.2	99%	△0.6	98%
Elimination, others	Net sales	△204.5		△226.0		△21.4	—	△21.4	—
	Opreating profit	△0.1	—	5.4	—	+5.5	—	+5.5	—
Consolidated	Net sales	947.6		955.0		+7.3	101%	△6.5	99%
	Opreating profit	51.4	(5.4%)	61.0	(6.4%)	+9.5	119%	+9.1	118%

[Analyses]
- Increase in volume, etc. +3.5
- Rationalization +2.5
- Upfront investments +1.9(Decrease in LiDAR business, etc.)
- Market-related cost increase △6.1
- Others +2.9 (Non-recurring factor, etc.)

[Analyses]
- Increase in volume, etc. △0.5
- Rationalization +3.5
- Impact of U.S. tariff +2.6
- Upfront investments △0.9
- Market-related cost increase △1.3
- Others △4.4 (Non-recurring factor, etc.)

[Analyses]
- Increase in volume, etc. +2.9
- Rationalization +0.3
- Upfront investments △1.5
- Market-related cost increase △0.9
- Others +0.2

Ⅱ (9) Rationalization by Segments

（Billions of yen）

		FY25	FY26 Announced on Jul.29	FY26 Announced on Oct.28	Activities
KOITO MANUFACTURING		2.7	2.1	2.5	・Improvement in productivity +0.8 (Expansion of automation in parts manufacturing) ・Reduction of administrative overhead costs, etc. +1.7 (Improved development efficiency and reduction in power consumption, etc.)
Overseas	Americas	3.2	3.5	3.5	・Improvement in productivity +3.0 (Promotion of automation in logistics and inspection processes, expansion of streamlined production lines, etc.) ・Optimization of administrative and indirect personnel, etc. +0.5 (In design, production engineering, management and other departments, etc.)
	China	2.7	2.8	2.8	・Restructuring +1.8 (Reduction in fixed costs associated with the liquidation of FUZHOU KOITO, operational restructuring at Hubei Koito) ・Cost reduction, etc. +1.0 (Promotion of localized development, reduction of external warehouses, etc.)
	Asia	0.4	0.3	0.3	・Cost reduction +0.3 (Cost reduction of utilities and logistics, etc.)
	Europe	0.7	0.9	0.9	・Deconsolidation of KEL +0.4 (Reduction of fixed costs following the deconsolidation of KEL in Nov. 2025) ・Cost reduction, etc. +0.5 (Cost reduction of utilities and outsourcing expenses etc.)
Consolidated		9.7	9.6	10.0	-

Ⅱ(10) Consolidated Financial Results (Trends by half-year)

（Billions of yen）

		FY25 Results	FY26 Forecasts			
		Full-Year	1st Half	2nd Half	Compared to the 1st half	Full-year
Consolidated profits and loss	Net sales	947.6	478.1	476.8	△1.3	955.0
	Operating profit	51.4	30.7	30.2	△0.4	61.0
	OP margin	5.4%	6.4%	6.3%	△0.1%	6.4%
(Impact of market-related cost increase)	(Recovery on costs)	(-)	(2.4)	(6.0)	(3.6)	(8.4)
	(Impact)	(-)	(△4.8)	(△11.3)	(△6.5)	(△16.1)
	(Net)	(-)	(△2.4)	(△5.3)	(△2.9)	(△7.7)
Excluding impact of market-related cost increase	Net sales	947.6	475.7	470.8	△4.9	946.6
	Operating profit	51.4	33.1	35.5	2.4	68.7
	OP margin	5.4%	7.0%	7.6%	+0.6%	7.3%

Disclaimer

This presentation contains forward-looking statements concerning KOITO MANUFACTURING CO., LTD. and its consolidated subsidiaries' future plans and performance, which are based on assumptions from available information at the present moment.
Furthermore, they are subject to a number of risks and uncertainties including, but not limited to economic conditions, worldwide competition in the automotive industry, market trends, foreign currency exchange rates, tax rules, regulations and other factors.
Koito therefore wishes to caution readers that actual results may differ from our forecasts.