



Consolidated Earnings Report for the First Half of Fiscal 2025 [Japanese GAAP]

October 28, 2025

Company Name:	KOITO MANUFACTURING CO., LTD.
Stock Listing:	Prime Market, Tokyo Stock Exchange
Code Number:	7276
URL:	https://www.koito.co.jp/english/
Representative Director:	Michiaki Kato, President
Inquiries:	Takahito Otake, Senior Managing Director
Tel:	+81-3-3443-7111
Filing of Securities Report of First Half:	November 7, 2025
Scheduled Payment of Dividends:	December 5, 2025
Supplementary explanatory materials prepared:	Yes
Explanatory meeting:	Yes

(Millions of yen are rounded down)

1. Consolidated Results for the First Half of Fiscal 2025 (April 1, 2025 to September 30, 2025)

(1) Consolidated Operating Results (Millions of yen; percentage figures represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent
Fiscal 2025	446,851	0.6%	19,852	9.9%	22,792	14.7%	11,841 5.0%
Fiscal 2024	444,073	△5.1%	18,067	△44.4%	19,871	△46.2%	11,282 △55.8%

Note: Comprehensive income: September 30, 2025: ¥28,787 million (-%), September 30, 2024: ¥△10,156 million (-%)

	Net income per share (¥)	Net income per share (diluted) (¥)
Fiscal 2025	42.07	42.07
Fiscal 2024	37.30	37.29

(2) Consolidated Financial Position

(Millions of yen)

	Total assets	Net assets	Equity ratio	Net assets per share (¥)
September 30, 2025	899,345	685,147	70.2%	2,274.48
March 31, 2025	889,952	679,865	70.5%	2,210.09

Note: Equity: September 30, 2025: ¥631,170 million, March 31, 2025: ¥627,105 million

2. Dividends

	Dividend per share (¥)				
	First Quarter	Second Quarter	Third Quarter	Year End	Full Year
Fiscal 2024	—	28.00	—	28.00	56.00
Fiscal 2025	—	28.00			
Fiscal 2025 (forecast)			—	28.00	56.00

Note: Revisions to recent dividend forecasts: None

3. Forecast of Consolidated Results for Fiscal 2025 (April 1, 2025 to March 31, 2026)

(Millions of yen; percentage figures represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	Net income per share (¥)
Full year	913,000	△0.4 %	45,000	0.3%	51,000	3.8%	28,000 △39.4%	100.90

Note: Revisions to recent consolidated business forecasts: Yes

***Notes**

(1) Changes to important subsidiaries during the first half of fiscal 2025: None

(2) Application of special accounting methods in the preparation of consolidated financial statements: None

(3) Changes in accounting principles, accounting estimates and restatements

1. Changes in accounting policies in conjunction with revisions to accounting standards: None

2. Changes other than 1 : None

3. Changes in accounting estimates: None

4. Restatements: None

(4) Number of shares issued (common stock)

1. Number of shares issued (including treasury stock):

Fiscal 2025, 1 st Half	307,833,172	Fiscal 2024	307,833,172
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2. Number of treasury stock:

Fiscal 2025, 1 st Half	30,332,197	Fiscal 2024	24,086,647
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3. Average number of stock during the first half:

Fiscal 2025	281,450,184	Fiscal 2025	302,507,276
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*This consolidated earnings report is not subject to the auditing procedures by certified public accountants or auditing firms.

*Explanations concerning proper use of business forecasts and other noteworthy matters

The above forecasts are based on information available, and certain assumptions that are judged to be reasonable, at the time of the release of this report. KOITO is not promising that we will achieve these forecasts. Actual results may differ from forecasts due to a variety of factors.

The exchange conversion rate based on the full year business forecast for fiscal 2025, the year ending March 2026, is calculated as 1 US\$ = ¥145.5 and 1 CNY = ¥20.2

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1. Overview of Operating Results

(1) Overview of Operating Results for the First Half

During the first half of fiscal 2025, the domestic economic environment saw a slowdown in growth of personal consumption due to rising prices. In overseas, concerns over the future of the global economy intensified, driven by factors such as U.S. tariff policies, sluggish domestic demand in China, prolonged high interest rates in Asian countries, and geopolitical risks centered around the Middle East and Europe.

In terms of automobile production volume, domestic production showed signs of recovery from the previous period's decline due to certification issues. However, its declines were observed due to poor sales by certain automobile manufacturers and production stoppages caused by natural disasters, resulting in a year-on-year decrease. In overseas markets, although the parts supply issues from the previous fiscal year in the Americas were resolved, production decreased due to production adjustments for current models due to new model launches. In China, sales of Japanese vehicles continued to struggle, but the automobile production increased due to strong sales of vehicles manufactured by local OEMs, supported by government subsidies. Additionally, economic stimulus measures in Thailand and market expansion in India led to increased production in emerging countries such as those in ASEAN. As a result, global automobile production volume saw a slight year-on-year increase.

Under these circumstances, consolidated net sales for the first half increased by 0.6% year-on-year to ¥446.8 billion, driven by recovery from the previous fiscal year's quality issues in some Japanese and American OEMs, as well as new orders in various regions.

Regarding profits, despite the impact of U.S. tariff policies, increased volume particularly of hybrid vehicles in the U.S. and efforts to improve efficiency in each region led to a 9.9% year-on-year increase in operating profit to ¥19.8 billion, a 14.7% increase in ordinary profit to ¥22.7 billion, and a 5.0% increase in net profit attributable to owners of the parent to ¥11.8 billion.

(2) Explanation Regarding Financial Position for the First Half

—1. Analysis of Assets, Liabilities, and Net Assets

As of the end of the first half, total assets increased by ¥9.3 billion from the end of the previous fiscal year to ¥899.3 billion, mainly due to an increase in construction in progress.

Total liabilities increased by ¥4.1 billion to ¥214.1 billion, primarily due to an increase in contract liabilities.

Net assets increased by ¥5.2 billion to ¥685.1 billion, mainly due to increases in retained earnings and foreign currency translation adjustments.

—2. Analysis of Cash Flows

Cash flow from operating activities amounted to ¥50.9 billion, mainly due to income before income taxes of ¥20.0 billion, and depreciation of ¥21.0 billion. After payment of corporate taxes, ¥45.4 billion in funds were secured (first half of the previous fiscal year: ¥39.0 billion).

Cash flow from investing activities resulted in income of ¥19.0 billion (first half of the previous fiscal year: expenditure of ¥7.2 billion), due to expenditures such as ¥31.8 billion in capital investment and net income of ¥50.6 billion from deposits and withdrawals of time deposits.

Cash flow from financing activities resulted in an expenditure of ¥28.1 billion (first half of the previous fiscal year: ¥40.4 billion), due to the acquisition of own shares of ¥12.4 billion and the dividend paid of ¥11.4 billion.

As a result, the balance of cash and cash equivalents at the end of the period increased by ¥39.1 billion from the end of the previous fiscal year to ¥140.3 billion.

(3) Explanation Regarding Forecast for Fiscal 2025 and Other Future Projections

The global automobile production volume for the fiscal year ending March 31, 2026 is expected to remain uncertain due to factors such as U.S. tariff policies and geopolitical risks.

Regarding consolidated net sales, although new orders are expected in various regions, a decline is projected compared to the previous fiscal year due to continued sluggish sales of Japanese vehicles in China and the impact of exchange rates.

Regarding profits, despite increased R&D investment for future growth and exchange rate effects, operating and ordinary profits are expected to increase year-on-year due to efficiency improvements. However, net profit attributable to owners of the parent is expected to decrease due to the recognition of extraordinary gains such as compensation received in the previous fiscal year.

Under these circumstances, we will implement a global restructuring of our production system and vigorously promote rationalization activities such as improving productivity and reducing fixed costs.

Additionally, we have revised the consolidated business forecasts for fiscal 2025, which were previously disclosed in the “Consolidated Earnings Report for the First Quarter of Fiscal 2025” announced on July 29, 2025. For details, please refer to “Announcement Regarding the Differences between the Forecast and the Actual Results for the First Half and the Revision to the Full-Year Forecast for Fiscal 2025, the Year Ending March 31, 2026” disclosed today.

2. Consolidated Financial Statements and Notes
(1) Consolidated Balance Sheets

	(Millions of yen)	
	Fiscal 2024	First Half of Fiscal 2025
	As of March 31, 2025	As of September 30, 2025
Assets		
Current assets:		
Cash and time deposits	270,845	261,899
Trade notes	1,103	3,566
Electronically recorded monetary claims-operating	8,909	8,969
Accounts receivable	132,507	124,828
Contract assets	2,385	2,359
Marketable securities	5,302	8,200
Inventories	95,100	95,613
Other current assets	30,280	31,833
Allowance for doubtful accounts	△72	△74
Total current assets	546,361	537,196
Non-current assets:		
Property, plant and equipment:		
Buildings and structures (net)	59,240	60,929
Machinery and transportation equipment (net)	81,038	81,862
Fixtures, equipment and tools (net)	19,343	19,587
Land	20,052	21,745
Construction in progress	23,399	34,001
Other property, plant and equipment	6,568	6,170
Total property, plant and equipment	209,643	224,296
Intangible fixed assets		
Goodwill	9,740	9,201
Other intangible fixed assets	5,874	6,684
Total intangible fixed assets	15,614	15,885
Investments and other assets:		
Investment securities	100,620	101,541
Claims provable in bankruptcy, claims provable in rehabilitation and other	444	448
Deferred income tax assets	10,309	12,658
Net defined assets for retirement benefits	4,114	3,886
Other investments	3,390	3,979
Allowance for doubtful accounts	△547	△548
Total investments and other assets	118,332	121,966
Total non-current assets	343,590	362,148
Total assets	889,952	899,345

(Millions of yen)

	Fiscal 2024 As of March 31, 2025	First Half of Fiscal 2025 As of September 30, 2025
Liabilities		
Current liabilities:		
Trade notes and accounts payable	100,990	96,966
Electronically recorded monetary obligations-operating	3,734	2,667
Short-term loans	5,728	1,759
Accrued expenses	29,924	33,335
Income taxes payable	2,878	3,823
Contract liabilities	3,731	13,306
Allowance for employees' bonuses	6,372	7,749
Reserve for product warranties	2,540	2,528
Provision for loss on business liquidation	842	9
Other current liabilities	16,616	15,579
Total current liabilities	173,359	177,726
Non-current liabilities:		
Deferred income tax liabilities	14,183	15,439
Allowance for directors' and corporate auditors' retirement benefits	363	257
Reserve for product warranties	2,899	2,533
Net defined liability for retirement benefits	13,312	12,650
Other non-current liabilities	5,967	5,590
Total non-current liabilities	36,726	36,471
Total liabilities	210,086	214,198
Net assets		
Shareholders' equity:		
Common stock	14,270	14,270
Additional paid-in capital	13,235	13,329
Retained earnings	553,720	557,567
Treasury common stock, at cost	△49,941	△62,015
Total shareholders' equity	531,285	523,151
Accumulated other comprehensive income:		
Other valuation adjustment on marketable securities	28,113	31,582
Foreign currency translation adjustments	62,671	72,246
Adjustments in defined benefit plans	5,033	4,189
Total accumulated other comprehensive income	95,819	108,018
Subscription rights to shares	97	78
Non-controlling interests	52,663	53,898
Total net assets	679,865	685,147
Total liabilities and net assets	889,952	899,345

(2) Consolidated Statements of Income and Comprehensive Income

(First half, for the six months ended September 30)

(Millions of yen)

	First Half of Fiscal 2024 From April 1, 2024 to September 30, 2024	First Half of Fiscal 2025 From April 1, 2025 to September 30, 2025
Net sales	444,073	446,851
Cost of sales	401,042	397,705
Gross profit	43,031	49,146
Selling, general and administrative expenses	24,963	29,294
Operating profit	18,067	19,852
Non-operating profit:		
Interest income	2,399	2,520
Dividends	927	865
Other non-operating profit	1,170	1,108
Total non-operating profit	4,498	4,495
Non-operating expenses:		
Interest expenses	202	55
Shares of loss of entities accounted for using equity method	7	4
Foreign exchange losses	1,113	965
Loss on investment partnership management	190	31
Other non-operating expenses	1,179	499
Total non-operating expenses	2,693	1,555
Ordinary profit	19,871	22,792
Extraordinary gains:		
Gain on sales of property and equipment	38	19
Gain on sales of investment securities	-	507
Gain on revision of retirement benefit plan	-	438
Insurance proceeds received	155	-
Other extraordinary gains	32	117
Total extraordinary gains	226	1,084
Extraordinary losses:		
Loss on sales and disposal of property and equipment	1,076	664
Loss on valuation of investment securities	-	11
Impairment loss	-	1,482
Loss on business liquidation	-	1,398
Other extraordinary losses	68	225
Total extraordinary losses	1,145	3,782
Income before income taxes	18,953	20,093
Total income taxes	5,574	6,148
Profit	13,378	13,945
(Breakdown)		
Profit attributable to non-controlling interests	2,095	2,103
Profit attributable to owners of parent	11,282	11,841

	(Millions of yen)	
	First Half of Fiscal 2024 From April 1, 2024 to September 30, 2024	First Half of Fiscal 2025 From April 1, 2025 to September 30, 2025
Other comprehensive income or loss:		
Valuation adjustment on marketable securities	△12,225	3,519
Foreign currency translation adjustments	△11,243	12,284
Adjustments in defined benefit plans	△67	△844
Share of other comprehensive income of entities accounted for using equity method	1	△117
Total other comprehensive income	△23,535	14,842
Comprehensive income	△10,156	28,787
(Breakdown)		
Comprehensive income attributable to non-controlling interests	2,720	4,746
Comprehensive income attributable to owners of parent	△12,877	24,040

(3) Consolidated Statements of Cash Flows

(First half, for the six months ended September 30)

	(Millions of yen)	
	First Half of Fiscal 2024 From April 1, 2024 to September 30, 2024	First Half of Fiscal 2025 From April 1, 2025 to September 30, 2025
Cash flows from operating activities		
Income before income taxes	18,953	20,093
Depreciation	21,010	21,056
Depreciation of goodwill	-	488
Impairment loss	-	1,482
Gain on revision of retirement benefit plan	-	△438
Loss on business liquidation	-	1,398
Provision for loss on business liquidation	-	△817
Equity in earnings of affiliated companies	7	4
Increase or decrease in allowance for doubtful accounts	△104	△5
Net defined assets and liability for retirement benefits	△1,351	△1,300
Provision for reserve for bonuses	805	1,283
Reserve for product warranties	△849	△402
Interest and dividends received	△3,327	△3,386
Interest payments	202	55
Gain or loss on sales of marketable and investment securities	-	△507
Gain or loss on valuation of marketable and investment securities	190	43
Gain or loss on sale of property and equipment	1,038	644
Increase or decrease in trade notes and accounts receivable	14,302	7,193
Increase or decrease in inventories	△1,794	93
Increase or decrease in other current assets	3,327	180
Increase or decrease in trade notes and accounts payable	△7,221	△6,086
Increase or decrease in accrued expenses	2,611	2,813
Others	△629	7,054
Subtotal	47,171	50,939
Interest and dividends received	3,288	3,386
Interest paid	△202	△55
Payments for business liquidation	-	△205
Income taxes paid	△11,197	△8,569
Cash flows from operating activities	39,060	45,495
Cash flows from investing activities		
Payments into time deposits	△124,307	△38,848
Proceeds from the redemption of time deposits	137,543	89,487
Payments for purchase of marketable and investment securities	△98	△59
Proceeds from sale or redemption of marketable and investment securities	2,500	2,278
Acquisition of property and equipment	△25,206	△31,837
Gain or loss on sale of property and equipment	△418	△4
Payments for new loans	△1	△9
Others	2	1
Cash flows from investing activities	2,736	△1,940
	△7,251	19,067

	(Millions of yen)	
	First Half of Fiscal 2024 From April 1, 2024 to September 30, 2024	First Half of Fiscal 2025 From April 1, 2025 to September 30, 2025
Cash flows from financing activities		
Increase or decrease in short-term loans	△3,965	△3,936
Payments for repurchase of treasury stock	△26,103	△12,411
Proceeds from exercise of stock options	0	0
Dividends paid by parent company	△8,612	△7,943
Dividends paid to non-controlling shareholders	△1,355	△3,555
Others	△428	△351
Cash flows from financing activities	△40,466	△28,198
Effect of exchange rate changes on cash and cash equivalents	△1,641	2,759
Increase or decrease in cash and cash equivalents	△10,299	39,124
Cash and cash equivalents at beginning of the year	134,560	101,265
Cash and cash equivalents the at end of the first half	124,260	140,389

(4) Notes on Consolidated Financial Statements

(Going Concern Assumption)

None

(Note Regarding Significant Changes in Shareholders' Equity)

The Company resolved at a meeting of the Board of Directors held on May 29, 2025, the matters concerning the acquisition of own shares pursuant to the provisions of Article 156 of the Companies Act, as applied by replacing the relevant terms pursuant to the provisions of Article 165, paragraph (3) of the same Act. The Company is proceeding with the acquisition of own shares from June 2, 2025 to May 29, 2026, with a maximum number of 37 million shares to be repurchased and a total amount of ¥50.0 billion. As a result, the Company repurchased approximately 6 million shares of its own shares, equivalent to ¥12.4 billion during the first half of this fiscal year. As a result, treasury common stock amounted to ¥62.0 billion at the end of the first half of this fiscal year.

(Notes on Segment Information)

【Segment Information】

I. First Half of Fiscal 2024 (From April 1, 2024 to September 30, 2024)

1. Information Concerning Net Sales and Operating Profit or Loss for Each Segment

(Millions of yen)

	Japan	Americas	China	Asia	Europe	Total	Adjust -ment (Note 1)	Amount recorded on consolidated financial statements (Note 3)
Net sales								
Sales to outside customers	164,047	155,504	30,481	75,137	18,903	444,073	-	444,073
Inter-segment sales or transfers	9,788	216	5,458	317	70	15,851	(15,851)	-
Total	173,836	155,720	35,939	75,455	18,973	459,925	(15,851)	444,073
Segment operating profit or loss (△)	7,298	3,674	△1,001	7,890	△637	17,224	843	18,067

Note: 1. The adjustment in segment operating profit or loss includes ¥3,881 million in intersegment eliminations and ¥△3,038 million in unallocated expenses. Unallocated expenses comprise expenses related to management divisions such as administrative and accounting divisions of the head office of the parent company.

2. The breakdown of countries and regions other than Japan and China is as follows:

(1) Americas: United States, Mexico and Brazil

(2) Asia: Thailand, Indonesia, Taiwan, India and Malaysia

(3) Europe: United Kingdom and Czech Republic

3. Segment operating profit or loss is adjusted to operating profit in the consolidated financial statements.

II. First Half of Fiscal 2025 (From April 1, 2025 to September 30, 2025)

1. Information Concerning Net Sales and Operating Profit or Loss for Each Segment

(Millions of yen)

	Japan	Americas	China	Asia	Europe	Total	Adjustment (Note 1)	Amount recorded on consolidated financial statements (Note 3)
Net sales								
Sales to outside customers	170,295	153,267	27,432	78,981	16,875	446,851	—	446,851
Inter-segment sales or transfers	9,369	166	4,554	523	72	14,686	(14,686)	—
Total	179,664	153,434	31,986	79,505	16,947	461,538	(14,686)	446,851
Segment operating profit or loss (△)	7,170	1,196	845	9,346	△417	18,141	1,711	19,852

Note: 1. The adjustment in segment operating profit or loss includes ¥5,107 million in intersegment eliminations and ¥△3,396 million in unallocated expenses. Unallocated expenses comprise expenses related to management divisions such as administrative divisions of the head office of the parent company.

2. The breakdown of countries and regions other than Japan and China is as follows:

- (1) Americas: United States, Mexico and Brazil
- (2) Asia: Thailand, Indonesia, Taiwan, India and Malaysia
- (3) Europe: United Kingdom and Czech Republic

3. Segment operating profit is adjusted to operating profit in the consolidated financial statements.

2. Notes Concerning Changes for Each Segment

From the first half of Fiscal 2025, the reportable segments previously classified as “North America” and “Others” have been consolidated into the “Americas” segment in line with the review of business management categories within the Group.

The segment information for the first half of fiscal 2024 is listed based on the revised reporting segment categories.

(Reference) Net sales and segment operating profit or loss for each business segment are as follows.

First Half of Fiscal 2025 (From April 1, 2025 to September 30, 2025)

(Millions of yen)

	Automotive lighting equipment business	Non-automotive electrical equipment business	Sensor business	Other business	Total	Adjustment	Amount recorded on consolidated financial statements
Net sales							
Sales to outside customers	422,397	14,715	685	9,052	446,851	-	446,851
Inter-segment sales or transfers	9	2	-	2,061	2,073	(2,073)	-
Total	422,407	14,718	685	11,114	448,925	(2,073)	446,851
Segment operating profit or loss (△)	27,320	△2	△4,919	841	23,239	(3,386)	19,852

Note: Principal products for each segment

- (1) Automotive lighting equipment business:
LED headlamps, headlamps, fog lamps, signaling lamps and other lighting equipment, etc.
- (2) Non-automotive electrical equipment business:
Controlling devices for railroad cars, traffic signals and traffic controlling systems, etc.
- (3) Sensor business: Sensor system (LiDAR).
- (4) Other business: Aviation products, headlamp cleaners, seats for railroad cars and transportation service, etc.