# **Value Creation Process**

Throughout our business activities in the value chain centered on the automotive lighting business, the KOITO Group aims to resolve various social issues to materialize a sustainable society and increase our corporate value.

Managerial

resources

(FY 2022)

Total assets 855.2 billion yen

Net assets 627.3 billion yen

**Manufacturing Capital** 

Capital expenditures 35.8 billion yen

R&D expenditures **34.0** billion yen

Number of patents applied 867

Number of employees 23.454

Overseas employees 67%

Social and Relationship Capital

Overseas net sales 58.9%

Extensive communication with employees

Resin materials 43,807tons

Utility gas 1,902,000m<sup>3</sup>

107.732.000kWh

2,897tons

654,000tons

Natural Capital

Electricity

(KOITO MANUFACTURING)

3,090

Intellectual Capital

R&D personnel

**Human Capital** 

Financial Capital



# **Social Issues**

#### Environment

- Prevention of global warming
- Reduction of environmental impact substances and waste
- Conservation of water resources

### Safety / peace of mind

- Reduction of traffic accidents
- Technological development contributes to materialize a sustainable society
- Enhancement of product quality

#### Corporate foundation

- Compliance
- Corporate governance
- Information security
- Human resource development
- Healthy and safe working environment
- Workstyle reform
- Respect for human rights
- Disaster prevention

# **Business Issues**

- Intensified competition in the automobile industry
- Progress in technological innovation (IoT/AI)
- Growing social demands for decarbonization and ESG

Materiality P.14

Business Model of - A Leading Company in

**Procurement** 

the KOITO Group **Automotive Lighting Equipment -**

Value Chain P.16

**Production and** Quality Management

Marketing











turers all over the world.

#### **Aviation Products**

R&D

Promoting energy efficiency and reducing CO<sub>2</sub> emissions in aviation lighting

**Automotive Lighting Equipment** 

Contributing to safety and peace of

mind of automotive society

The KOITO Group delivers headlamps with world-class

brightness, instantaneous lighting, low power consump-

tion, and long life. We also produce rear combination

lamps and other products by developing cutting-edge

technologies to pursue even better safety and designs.

Our products are widely used by automobile manufac-

By adapting LEDs into interior lighting devices (cabin reading lights, ceiling lights, sidewall lights and others) and exterior lighting devices (landing lights and others), the KOITO Group provides product with high energy efficiency and long life. These lamps help cutting operational costs while delivering superior reliability.

Corporate foundation to support our value creation



#### **Railway and Other Products** Contributing to safe and secured transportation

The KOITO Group manufactures and sells railway LED headlamps which improve visibility while lowering power consumption and seats for railroad cars. We also produce and sell a wide variety of lighting equipment, from marine vessels to the roadways and bridges that provide daily transport, and even to theme parks and stadiums.

**Corporate Principles** The KOITO Group Corporate **Behavior Charter Corporate Governance** 

**P.2** P.15 P.54

# Values provided to society (Safety / peace of mind / trust)

#### Environment

- Reduction of CO<sub>2</sub> emissions of automobiles, aircraft and railway cars
- LED Headlamp's Contribution on CO2 Reduction: 365.5 thousand tons (FY 2022)
- Reduction of environmental impact substances

# Safety / peace of mind

- Improving night vision and reducing traffic accidents by providing LED headlamps and ADB
- Promoting development of energy-saving and lightweight products

## Corporate foundation

- Strengthening ESG activities
- Promotion of workstyle reform Contribution to local communities

# Creation of corporate value (FY 2022)

760.7 billion yen Net sales

Operating income

53.4 billion yen

Operating income ratio over net sales 7.0%

Profit attributable to owners of parent 38.3 billion yen

ROE

6.8%

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